



Deal Registration Process

Contact: Network Value

Phone: 1-855-NET-VALUE

Email: quotes@network-value.com

Provide the following information:

- Customer name
- Equipment OEM
- Description of equipment to be traded in
- Model number
- Part number
- Quantity
- Location of equipment
- Serial numbers (optional but advised, if available)
- Estimated timeframe that equipment will be available

Note: Provide information in spreadsheet format, if possible, and email to quotes@network-value.com

POLYCOM CAPITAL FINANCING PROMOTIONS

Win More Competitive Deals Competitive Buy-Back Program powered by Network Value

Drive the technology transformation process proactively and provide a more complete solution to Polycom clients. Obtain a buy-back quote today and you will receive maximum value for trade in and displacement of legacy Polycom or competitive equipment.

All quantity, size and type of equipment supported

Benefits

- Win more competitive deals
- Increased discount to the customer
- Increased margin for partners
- Provide a more complete solution to the customer
- Advanced buy-back and financing of equipment available
- All reverse logistics of the trade in coordinated by Network Value

All volume, quantity and size of equipment supported

Eligibility requirements

- Equipment buy-back program is only available to end users who will be purchasing new Polycom equipment
- All competitive OEM's and types of equipment are supported and available for trade in
- Value of trade will be paid directly to the customer or partner
- Trade in equipment must be returned in working condition to receive funds

*1-day turnaround

- All VoIP equipment & manufacturers, PBX Included
- All Cisco infrastructure equipment

*2-day turnaround

- Cisco Tandberg
- POLYCOM HDX, VSX, QSX equivalent

*3-day turnaround

- Cisco Tele-Presence
- LifeSize, Vidyo (small OEM's)

Polycom, Inc.
1.800.POLYCOM
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