



## A POLYCOM PROMOTION

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# Time2Trade – Polycom Competitive Displacement Program

There has never been a better time to upgrade your Unified Communications systems to the latest technology and services from Polycom and our partners. Displace old legacy Polycom and competitive equipment and take advantage of our Competitive Displacement Program.

**Act now! Rebate amounts valid through September 30, 2013.**

### Polycom® VVX® Business Media Phone Solutions

The Polycom VVX 1500 family of Business Media phones provide flexible and future-proof connectivity to both H.323 video and SIP telephony simultaneously. The Polycom VVX 500 and Polycom VVX 600 performance and executive business media phones provide managers, knowledge workers and executives business grade, instant optional visual communication capabilities at their desktop. Add Polycom VVX Cameras to the VVX 500 or VVX 600 phones and bring video to the desktop for additional rebates. Polycom's new VVX 300 is an affordable 6-line entry-level Business Media Phone for today's cubicle workers that handle a low to moderate volume of calls. The Polycom VVX 400 color 12-line mid-range Business Media Phone is for today's office workers and call attendants who depend on crystal clear communications.



### Polycom Conference Phones

There has never been a better time to replace the poor quality speakerphone or desk phone in your conference room with a SoundStation conference phone that is designed for great performance with multiple people in the same room.



### Polycom® SoundPoint® IP Solutions

Polycom's family of SoundPointIP phones leverage the capabilities of SIP-based VoIP networks to deliver breakthrough voice quality and advanced features that make calls more efficient and productive. They are designed to improve productivity in real-life business work-flows and allow everyone on your teams to focus on your business and not the enabling technology. To maximize the return on your unified communications investments and to truly improve the way your organization communicates, you need desktop solutions to truly enhance personal and team productivity.



## Time2Trade – Polycom Competitive Displacement Program

### Qualified New Equipment and Rebate Amounts

Description	Part Numbers	Rebates
<b>Polycom Conference Phones</b>		
SoundStation® IP 5000	2200-30900-025	\$150.00
SoundStation® IP 6000	2200-15600-001,2200-15660-001	\$200.00
SoundStation® IP 7000	2200-4000-001,2230-40300-001,2230-40600-025	\$250.00
SoundStation2™	2200-15100-001,2200-16000-001	\$150.00
SoundStation2™ EX	2200-16200-001	\$150.00
SoundStation2W™	2200-07880-160,2200-07800-160	\$150.00
SoundStation® VTX 1000	2200-07142-001,2200-07300-001,2200-07500-001	\$150.00
SoundStation® Duo	2200-19000-001	\$150.00
<b>Polycom® SoundPoint® IP Solutions</b>		
SoundPoint® IP 335	2200-12375-025	\$15.00
SoundPoint® IP 450	2200-12450-025,2200-12450-001	\$25.00
SoundPoint® IP 550	2200-12550-025,2200-12550-001	\$50.00
SoundPoint® IP 560	2200-12560-025,2200-12560-001	\$50.00
SoundPoint® IP 650	2200-12651-025,2200-12651-001	\$50.00
SoundPoint® IP 670	2200-12670-025,2200-12670-001	\$50.00
<b>Polycom® VVX® Business Media Phone Solutions</b>		
VVX® 300	2200-46135-025	\$15.00
VVX® 310	2200-46161-025	\$15.00
VVX® 400	2200-46157-025	\$25.00
VVX® 410	2200-46162-025	\$25.00
VVX® 500	2200-44500-025	\$50.00
VVX® 600	2200-44600-025	\$50.00
VVX® 1500	2200-18061-025,2200-18064-024	\$100.00
VVX® Camera	2200-46200-025	\$25.00

#### Eligible Competitive Displacement Equipment:

Any working business grade desktop or conference phone from a vendor other than Polycom qualifies for the offer. This includes competitor's conference phones, desk phones and corded speakerphones.

#### Eligible Polycom Legacy Equipment:

The following discontinued Polycom SoundPoint IP phones qualify: SPIP 300, SPIP 301, SPIP 320, SPIP 430, SPIP 500, SPIP 501, SPIP 600 and SPIP 601.

The following Polycom conference phones qualify: original SoundStation, SoundStation EX, SoundStation Premier, SoundStation IP 3000, SoundStation IP4000, and SoundStation Premier 500D/550D.

## Time2Trade – Polycom Competitive Displacement Program

### Terms and Conditions

1. Program valid from April 1, 2013 to September 30, 2013 in North America.
2. The equipment being displaced must be in use and in working condition prior to disposal to be eligible for this rebate program.
3. Customers must purchase or enter into a 36 month or longer non-cancellable contract for a new qualified system, and dispose of an eligible system to qualify for this rebate program. Conference phones must be traded-in for conference phones and desktop phones must be traded-in for desktop phones on a one-for-one basis.
4. The Time2Trade – Polycom Competitive Displacement Program Claim Form, with all required documentation, must be submitted within 90 days of purchase for new equipment purchases or within 150 days from date of contract for customers of long-term contracts. Note: If the documentation is not received within 90 days from date of purchase or within 150 days from date of signature on long term contracts, program participation will be declared incomplete, and the customer will not receive the rebate. Rebates will be sent within 6 weeks of receiving all the necessary documentation.
5. There is a minimum of 5 phones per claim. You are encouraged to submit all phones on one claim.
6. There is a limit of 250 phones per customer under this Program.
7. Required documentation is:
  - a) Completed Time2Trade Claim Form including:
    - i) Signed Authentication and Disposal Certification – confirming ownership and pledge to destroy or recycle equipment being displaced AND
    - ii) Equipment Listing which details equipment being displaced and new equipment procurements
  - b) Proof of Purchase:
    - i) Invoice for new equipment purchases dated between April 1 and September 30, 2013 OR
    - ii) Long-term contract AND first month's invoice for long term contracts. Long-term contract must be signed between April 1, 2013 and September 30, 2013. First month's invoice must be dated no later than 150 days after contract date.
8. All documentation must be emailed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or:

The Time2Trade – Polycom Competitive Displacement Program  
P.O. Box 100550  
White Bear Lake, MN 55110-0550  
Fax: 651-762-9701
9. Customer will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected email, mail, or faxes.
10. Polycom or Polycom's Rebate Administrator has the right to call the Customer at any time for verification purposes.
11. This offer is valid in the United States and Canada and is void where prohibited or otherwise restricted by law.
12. This offer may not be combined with any other promotional offer or discounts, and Polycom reserves the right to modify or cancel this program at any time.
13. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
14. Any questions regarding this program should be addressed to [Polycom@rebate-zone.com](mailto:Polycom@rebate-zone.com) or 1-866-665-7402.

# Time2Trade – Polycom Competitive Displacement Program Claim Form

Program valid from April 1, 2013 to September 30, 2013

**Customer Information:**

Company Name \_\_\_\_\_

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Polycom Partner Information:**

Company Name \_\_\_\_\_

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Authentication and Disposal Certification**

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being recycled/destroyed complies with the terms and conditions outlined in the Time2Trade – Polycom Competitive Displacement Program documentation.

On behalf of \_\_\_\_\_ (company name), I do hereby certify by my signature below, that the equipment being displaced was originally purchased on \_\_\_\_\_ (date of original purchase), and was installed and in use in our normal business operations.

I further certify that the equipment being displaced will be properly disposed of and will not be used in any capacity within our organization or be resold for use at any other company.

Signature \_\_\_\_\_ Date \_\_\_\_\_  
*(Must be signed by an authorized End User customer representative)*

**Send completed documentation to:** *polycom@rebate-zone.com* (Email Subject line must contain: Time2Trade – Polycom Competitive Displacement Program)

Or:  
Time2Trade – Polycom Competitive Displacement Program  
P.O. Box 100550  
White Bear Lake, MN 55110-0550  
Fax 651-762-9701



**Official use only**

Date Received \_\_\_\_\_ Approved/Denied \_\_\_\_\_

## Time2Trade – Polycom Competitive Displacement Program Claim Form

Company Name \_\_\_\_\_

**New Equipment:**

- Purchase – attach partner invoice for proof of purchase
- 36 Month Contract – attach partner contract AND 1st month's invoice for proof of purchase

**Displaced Equipment: list details of equipment to be recycled or destroyed on next page or attach separate schedule if needed.**

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SoundStation® IP 6000	2200-15600-001,2200-15660-001		\$200.00	
SoundStation® IP 7000	2200-4000-001,2230-40300-001,2230-40600-025		\$250.00	
SoundStation2™	2200-15100-001,2200-16000-001		\$150.00	
SoundStation2™ EX	2200-16200-001		\$150.00	
SoundStation2W™	2200-07880-160,2200-07800-160		\$150.00	
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SoundPoint® IP 450	2200-12450-025,2200-12450-001		\$25.00	
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SoundPoint® IP 650	2200-12651-025,2200-12651-001		\$50.00	
SoundPoint® IP 670	2200-12670-025,2200-12670-001		\$50.00	
<b>Polycom® VVX® Business Media Phone Solutions</b>				
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VVX® 400	2200-46157-025		\$25.00	
VVX® 410	2200-46162-025		\$25.00	
VVX® 500	2200-44500-025		\$50.00	
VVX® 600	2200-44600-025		\$50.00	
VVX® 1500	2200-18061-025,2200-18064-024		\$100.00	
VVX® Camera	2200-46200-025		\$25.00	

