



Colt Group creates sustainable, cost-saving communications environment with Polycom HDX 4000 solutions

“We were looking for a fitting, practical and good quality solution to reduce our organization’s travel expenses and improve communication – Polycom [and HDX 4000] exceeded our expectations.”

Antoine Ligtoet, CEO, Colt Group

A POLYCOM PROMOTION

Four4Two Promotional Offer

Executive Desktop Incentive

For a limited time, customers can buy 2 Polycom Executive Desktop systems and get 2 at no charge*

The Polycom® HDX® 4000 series combines several unique innovations to deliver powerful rich-media collaboration.

Built to high-definition-television (HDTV) industry standards, the HDX 4000 series LCD display provides vibrant colors and smooth movement control. With Polycom HD Voice™ technology and dual, built-in microphones, you can hear remote participants in full stereo, while advanced four-way speakers deliver astonishingly lifelike audio. As a result, interactions with colleagues and partners across campus or around the globe are more natural than ever.

The HDX 4000 series delivers HD visual collaboration to the professional workspace, optimized for high performance over congested IP networks. The HDX 4000 series securely delivers the highest-quality voice, video, and content-sharing, with up to 1080p quality, even on suboptimal networks or over the Internet.

Buy 2 Executive Desktop Systems and get 2 at no charge. Customers can also add licenses for Microsoft Lync (RTV/CCCP) connectivity or for Cisco (TIP) interoperability at no charge.

Part Number	Product Description	Promotional Discount
2200-24560-XXX	Polycom HDX 4002	Buy 2, Get 2 Free
7200-09940-XXX	Polycom HDX 4500	Buy 2, Get 2 Free
5150-63389-001	HDX RTV/CCCP License	No Charge
5150-63611-001	HDX TIP License	No Charge

*Purchaser must pay shipping, taxes, customs, duty charges, maintenance, installation fees associated with this equipment.

Terms and Conditions

1. This offer is valid for End Users only from October 1, 2012 through June 15, 2013.
2. This promotional offer is not available for stocking orders. All partner purchase orders placed using this promotional offer must include the End User Customer Name and **NST # 2012-09-88771**.
3. Partners are certified to sell the HDX product line. A listing of certified partners is available at www.polycom.com.
4. If all units are to be ordered for use in NA, then each order can include one "no charge" unit for each unit ordered with a standard price. If the customer wants to order some units for use in NA and some for use in other theaters (EMEA and APAC), then the discount needs to be distributed evenly over all the units ordered. Due to tax and export restrictions, a "no charge" unit cannot be ordered in NA for use in EMEA or APAC countries.
5. Maintenance is required for the Polycom HDX 4000/4500, including systems sold at no charge.
6. There is no limit to the number of systems a customer may purchase under this promotional offer.
7. This promotional offer may not be combined with ANY other offers, programs, promotions or NST discounts.
8. This offer is void where prohibited or otherwise restricted by law, channel and/or end user policies.
9. Polycom reserves the right to modify or terminate offer at any time without notice.

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www.polycom.com/polycom-capital

About Polycom

Polycom is the global leader in standards-based unified communications (UC) solutions for telepresence, video, and voice powered by the Polycom® RealPresence® Platform. The RealPresence Platform interoperates with the broadest range of business, mobile, and social applications and devices. More than 400,000 organizations trust Polycom solutions to collaborate and meet face-to-face from any location for more productive and effective engagement with colleagues, partners, customers, specialists, and prospects. Polycom, together with its broad partner ecosystem, provides customers with the best TCO, scalability, and security for video collaboration, whether on-premises, hosted, or cloud-delivered. Visit www.polycom.com or connect with Polycom on Twitter, Facebook, and LinkedIn.

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